



# Acumen Group of Companies

"MANY MINDS ONE GOAL"

**BOARD MEMBER OF INDIAN INSTITUTE OF PACKAGING**

2024 EDITION

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# We're on a mission to make collaboration easier

The esteemed entity, Acumen Group of Companies, has distinguished itself in the realm of comprehensive packaging solutions through the proficient execution of projects spanning from design conceptualization to final delivery.

Our expertise extends to warehouse solutions, trading, logistics solutions, and turnkey projects, complemented by advanced Track and Trace solutions.

We consistently deliver projects within stipulated timelines and at competitive prices, ensuring superior design and quality to enhance the overall ease of your operations.

Allow us to present our diversified portfolio of companies.



# Our Group of Companies



## Acumen Synergy Pvt. limited

Established in 2016 | Located in Chennai and Gujarat.



## Sai Himadri Industries

Established in 2008 | Located in Chennai and Gujarat.



## Sai Himadri Exports

Established in 2015 | Located in Padi, Chennai.



## Sai Himadri Foundation

Established in 2013 | Located in Ayanambakkam, Chennai.



## Torque Achievement Trading Est

Established in 2018 | Located in Saudi Arabia - UAE.



# Meet our Management Team



## **Dr. Paalini Selvam**

Managing Director

Managing Director, Psychologist, Life Coach and TED-EX Speaker



## **Mr. Selvam Sridharan**

Chief Executive Officer/ Chief Mentor

CEO, Chief Mentor, Entrepreneur, Traveler and Motivational Speaker

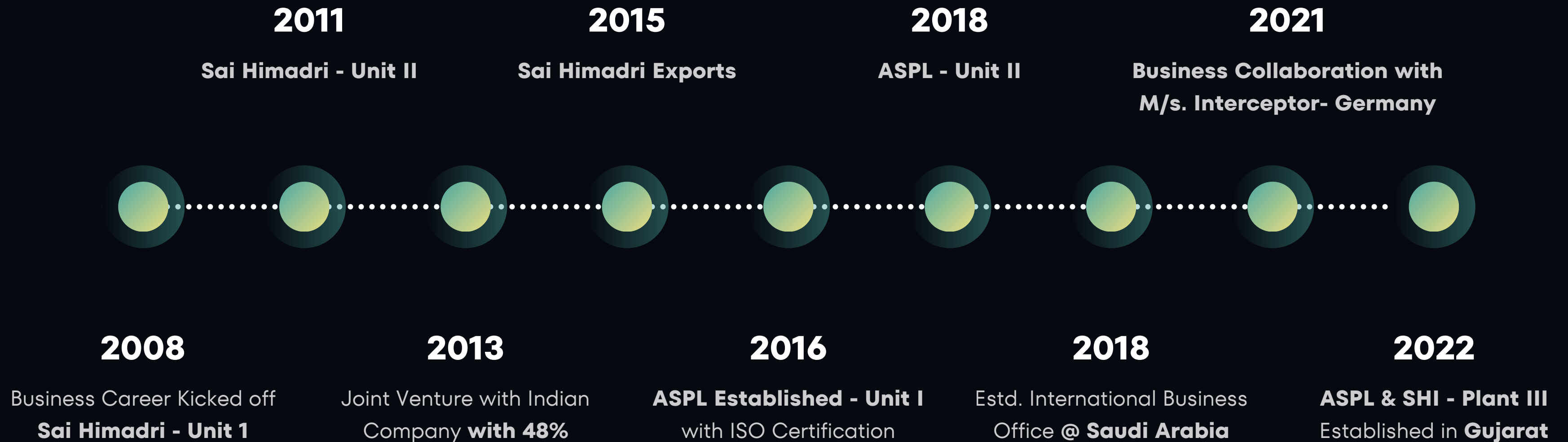


## **Mr. Balakumar CS**

Chief Financial Officer

CFO and Company Chief Secretary and Certified Auditor

# Our Incredible Journey



With nearly two decades of industry expertise, bolstered by a robust management team and professionals, we have successfully instituted manufacturing facilities in Chennai and Gujarat. Additionally, our global presence extends to an international office situated in Saudi Arabia. Our commendable track record reflects not only our domestic accomplishments but also our significant global footprint in the international market.



# Our Global Awards and Certifications



ASIA PACIFIC GOLD STAR AWARD  
FOR INDUSTRY DEVELOPMENT  
2015



ICONIC ACHIEVER'S AWARD FOR  
RESPECTIVE FIELDS  
2017



INSPIRATIONAL PERFORMANCE  
AWARD FROM DAIMLER TRUCKS ASIA  
2019 & 2020



INSPIRATIONAL PERFORMANCE  
AWARD FROM DAIMLER TRUCKS ASIA  
2021



INSPIRATIONAL PERFORMANCE  
AWARD FROM DAIMLER TRUCKS ASIA  
2022



INDIA 5000 BEST MSME AWARDS FOR  
QUALITY EXCELLENCE  
2023



CERTIFIED

ISO 9001:2015

# Our Services

Our objective is to offer you a comprehensive service, aiming to alleviate complexity and save your valuable time.

## Manufacturing Services

- ESR- Expendable Steel Racks
- RSR- Returnable Steel Racks
- Trolleys and Standard Carts
- Heavy Engineering ( Storage Tanks, Ducts, Pressure vessels and etc.)
- Storage Systems (High-bay Racks, Mezzanines and etc.)
- Standard Pallets and Containers
- Pipe and Joints



## Packaging Material Supply

- E2E one way packaging materials supply
- Plastic Trays and Containers
- Corrugated materials
- Wooden Pallets and Boxes
- VCI and Rust Protection materials
- Foams, Lashing and other Miscellaneous packing materials



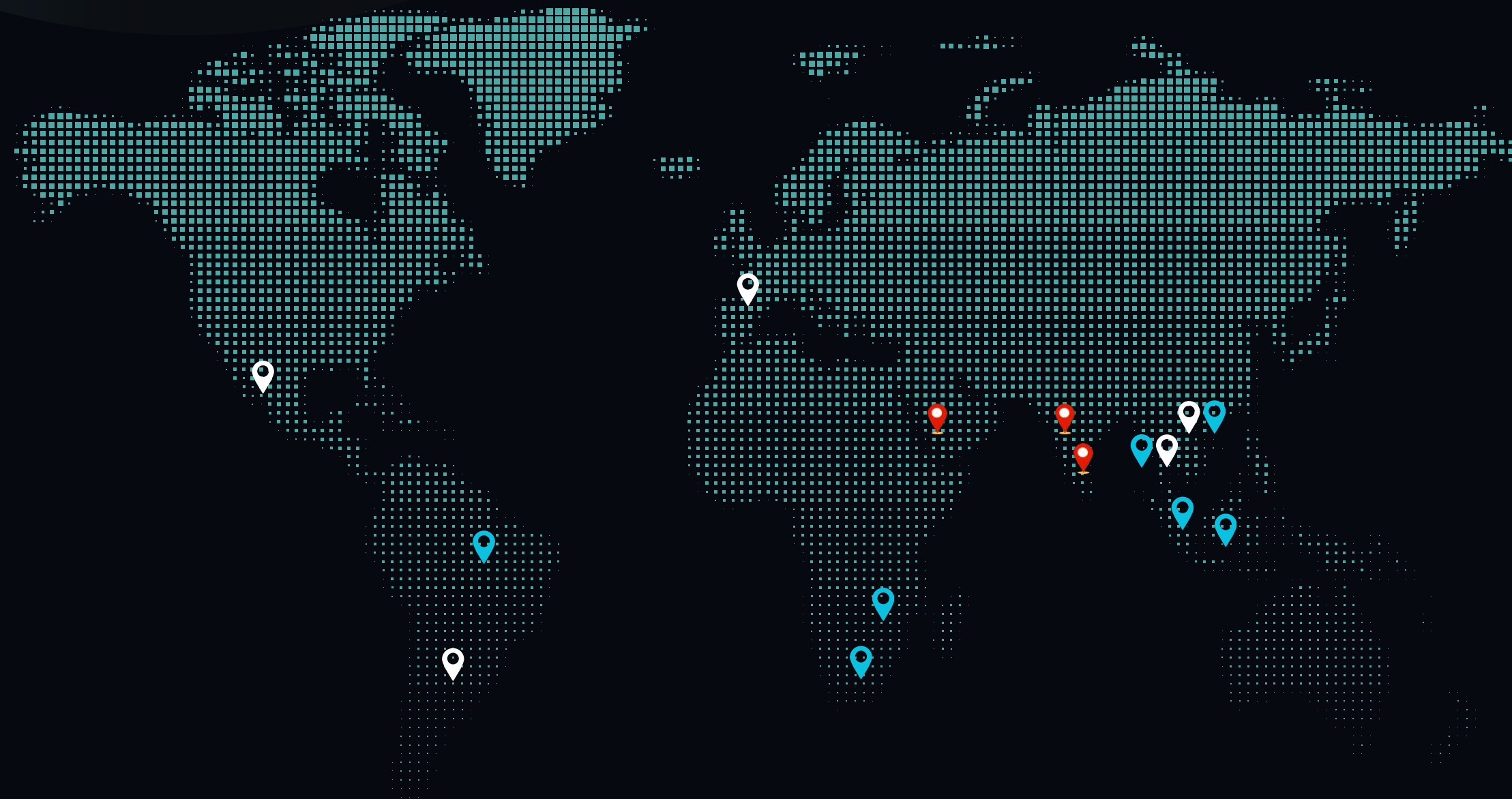
## One Stop Solution Provider

- E2E Packaging solutions ( From Design to Supply)
- Cost Optimization
- IT - Track and Trace solutions
- Warehouse Rental Services
- Import/ Export Services
- Onsite Packaging Solutions
- AMC and Preventive services
- 3PL Services
- Design Support





# Our Global Footprint and Exposure



 **Our Office and Plant Locations**

**Manufacturing Facilities at**

- Maraimalai Nagar, Chennai, India
- Sanand, Gujarat, India
- Hosur/Bengaluru - WIP

**International Office at**

- Saudi Arabia, UAE

 **Our International Market Services**

**Global Onsite Services**

- Intercept, Germany - Asia Pacific (Collaborated Business)
- Ford, Thailand
- Ford, Vietnam
- Ford, Argentina
- Ford, Mexico

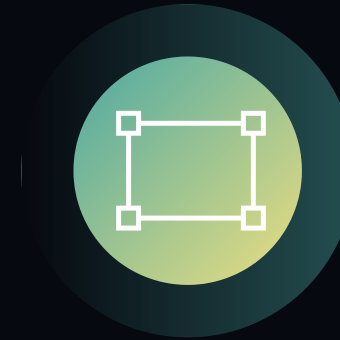
 **Our Product Exports over Global Market**

- Ford- Thailand
- Ford-Vietnam
- Ford- Argentina
- Ford- Mexico
- Daimler- CKD - Kenya
- Daimler- CKD- South Africa
- Daimler-CKD- Vietnam
- Daimler- CKD-Indonesia
- Daimler- CKD-Malaysia
- Daimler - GMDT - Germany
- Stellantis- Brazil
- Ashok Leyland- Kenya

# Key statics about our Company

Years of Experience in the Industry

**25+**



**62K**

Sq. ft building space for Production and operations

Total Man force Blue Collars

**200+**



**30cr.**

Business Turnover in FY2023

Total Man force White Collars

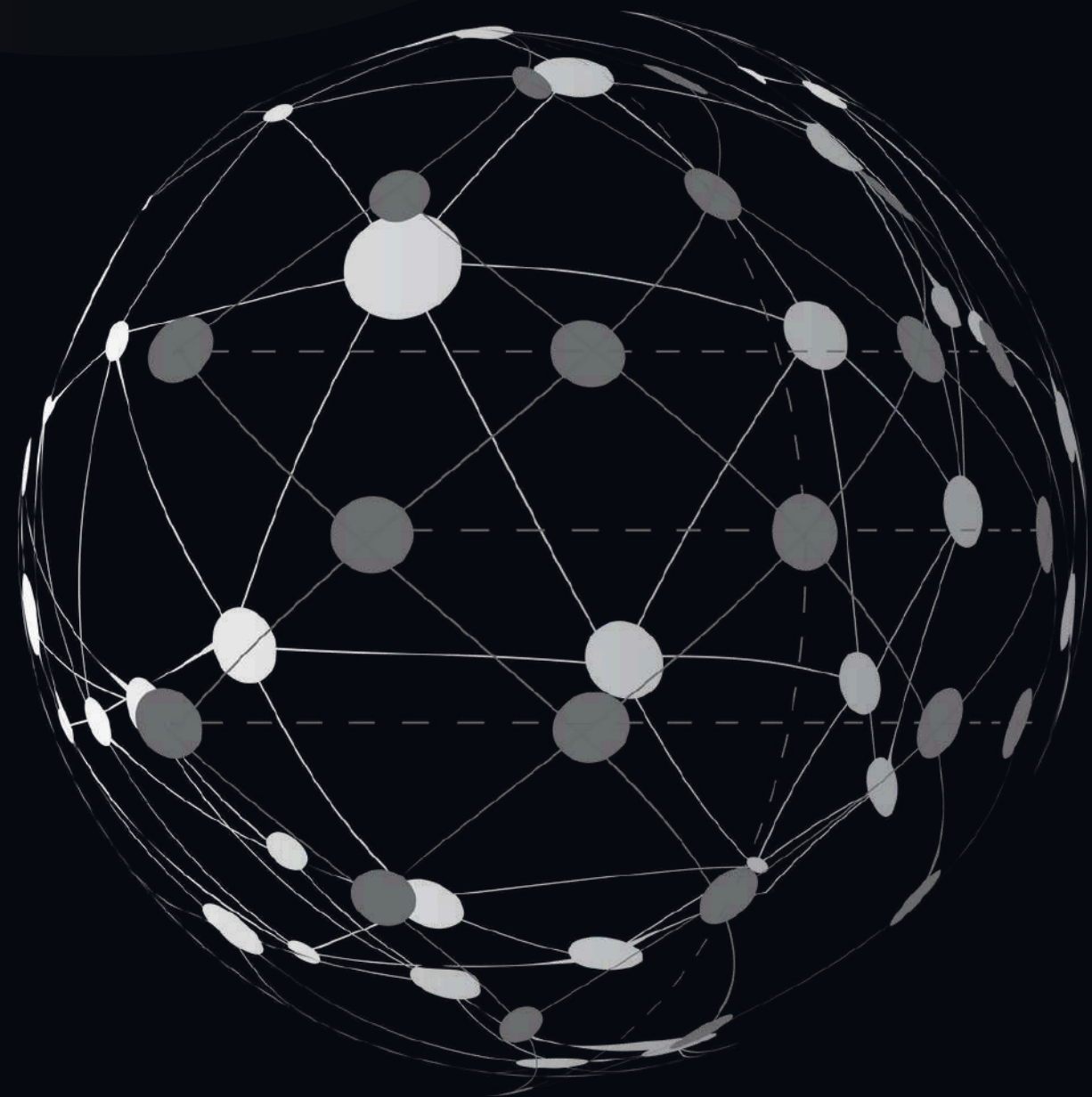
**30+**



**03**

Different Geographical Office and Plant Locations

# Our Valuable Global Customers



OEMs



Tier 1 & 2



Total Customers

**"Our top priority is our customers."**



DAIMLER



STELLANTIS



KOMATSU



TIE India



# Our Factory Facilities



## Our Logistics facility

We possess ample logistics infrastructure to cater to customer locations, and we've partnered with TVS for nationwide delivery services across India.

- ✓ BharatBenz 1617R- 32 FT
- ✓ TATA truck- 20 FT
- ✓ BharatBenz 1617R - 20 FT
- ✓ TATA ACE- 7 FT
- ✓ Ashok Leyland Dost- 8 FT



## Our Special Machineries

- ✓ Advanced Press Machine
- ✓ Robotic Plasma Cutting
- ✓ Banza Cutting Machine
- ✓ Heavy Press 60T- Manual
- ✓ Bundle Cutting Machine
- ✓ CNC Folding Machine
- ✓ Press Brake- 160T, 60T
- ✓ Pillar Drill Machine
- ✓ Sheering CNC Machine



## Other Facilities

- ✓ Godrej - Diesel forklift
- ✓ Eicher Power Generator -75 KVA | 100HP
- ✓ Special 3D printer - BIBO
- ✓ Exclusive Design and Development Centre

# Our Exclusive Design and Development Facilities



**High-end - 3D Curve Design Technology**



Professional Design Team



Well Equipped Design and Testing Machines



Optimistic and Result Oriented Solutions



Guaranteed Customer Satisfaction



Testing and Analysis (Static, Load, Road Test and Etc.)



End to End Packaging Design Solution Provider



CREO



SOLIDWORKS



ANSYS



**3D printer Dual extruder**



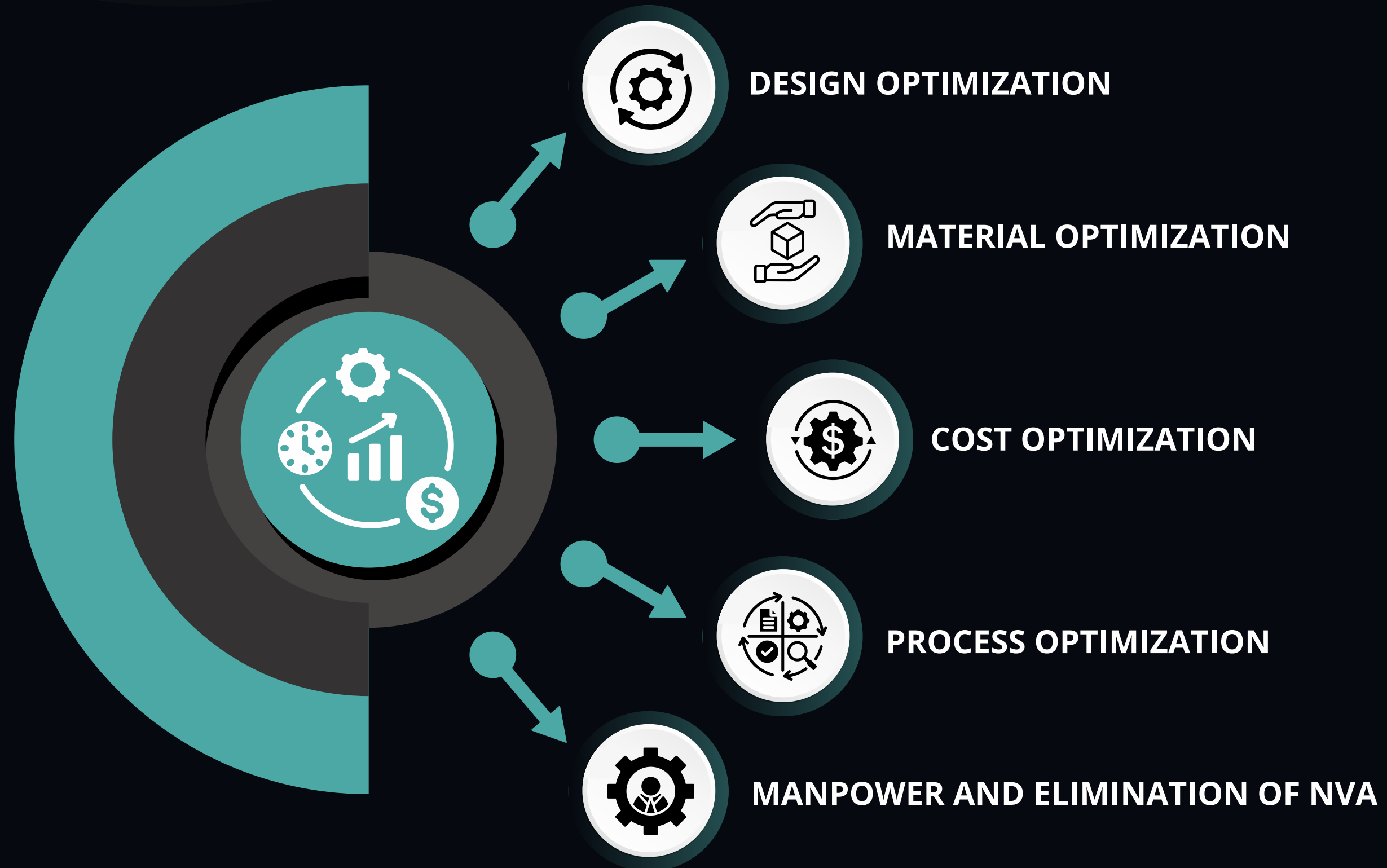
**Child Parts Simulation and Showcase Rack**



**Design and Development Centre**

**"Design is thinking made of Visual ."**

# Our Best in Class Optimization Solutions



# Our E2E Export Packaging Solutions



## PACKING



A broad range of packing solutions and materials for you.



## LASHING



We are experts in lashing cargo to prevent damage during transit.



## LIFTING



Choose to rent or buy any of our lifting solutions & equipment.



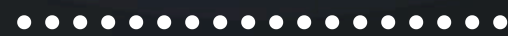
## TRADING



Customised trading solutions for your specific needs.

THE  
**BREAK**

LET'S TAKE A LOOK AT OUR PRODUCTS AND EXPERTISE





# Glimpses of our works



**Fabrication - Steel**

# Glimpses of our works - Steel



Our ESR Supplies  
to

**DAIMLER  
INDIA  
CKD  
EXPORTS**

## Transmission



Kenya, SA, Vietnam, Indonesia and Malaysia

## Seats



Kenya, SA, Vietnam, Indonesia and Malaysia

## Engine



Kenya, SA, Vietnam, Indonesia and Malaysia

## Assemble Frame



South Africa, Indonesia and Malaysia

## Cabin



Kenya, SA, Vietnam, Indonesia and Malaysia

## Loadbody/Tipper



Kenya

# Glimpses of our works - Steel



Our ESR Supplies  
to

**DAIMLER  
INDIA  
CKD  
EXPORTS**

## ESB BINS



Kenya and South Africa

## Front and Rear Axle



Kenya, SA, Vietnam, Indonesia and Malaysia

## Wheel Rim



Kenya, SA, Vietnam, Indonesia and Malaysia

## Leaf Spring



Kenya, SA, Vietnam, Indonesia and Malaysia

## Tyres



Kenya

## Glass



Kenya, and Vietnam

# Glimpses of our works - Steel



Our RSR/Trolleys  
Supplies to

**DAIMLER  
INDIA**

**Daimler \_ Standard  
Container**



**Daimler- Assembled Frame**



**Daimler- Standard Carts**



**Daimler- Sheet Metal BIN**



**Daimler- BOGI**



**Daimler - Barrel Trolley**



# Glimpses of our works - Steel



Our RSR/Trolleys  
Supplies to

**DAIMLER  
INDIA**

**Daimler Kitting Trolley**



**Daimler Kitting Trolley**



**Fuel Pipe Kitting Trolley**



# Glimpses of our works - Steel



Our ESR/RSR  
Supplies to  
**FORD**

**Engine Rack with Plastic Saddle**



Argentina, Vietnam and Thailand

**Engine Rack- DV5 Engine**



Argentina, Vietnam and Thailand

**3T- SKIBAR Heavy Duty Trolley**



Ford, Chennai

**Engine ESR**



Argentina, Vietnam and Thailand

**Engine ESR with Pedal Locking Mechanism**



Argentina, Vietnam and Thailand

**BIW- ESR- DASH**



Vietnam

# Glimpses of our works - Steel



Our RSR Supplies to  
**FORD**  
**Chennai**  
**&**  
**Gujarat**

**G12 Transmission Pallet**



**Apron Pallet**



**Engine Rack- Panther**



**Pallet Inner**



**Front Floor Pallet**



**DASH Pallet**



# Glimpses of our works - Steel



Our ESR Supplies to  
**FORD**  
Thailand & Vietnam

**BIW- HOOD**



**BIW- FRONT FLOOR**



**BIW- SWING GATE**



**BIW- BSO**



**BIW- FENDER**



**BIW- APRON**





# Glimpses of our works - Steel



Our ESR/RSR  
Supplies to

**TOYOTA  
Bengalore**

**IPRT Trolley**



**2WD Centre Trolley**



**4WD Rear Trolley**



**Engine Pallet - 1.5 Litre**



**2WD BIN**



**2WD Rear Trolley**



**Radiator**



**Engine Pallet - 2 Litre**



# Glimpses of our works - Steel



Our ESR/RSR/In-plant pallets and Trolley Supplies to

**OEMs**

**Imperial - Muffler Trolley**



**TVS- Wiper Trolley**



**Ashok Leyland- Loadbody**



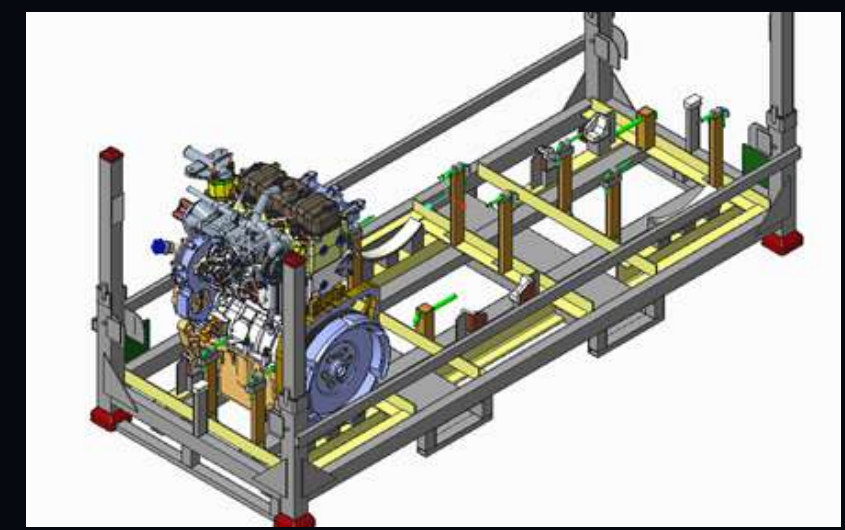
**PSA - Engine Pallet**



**Mahindra- G12 Engine Pallet**



**Simpson- Sequence Engine Pallet**



# Glimpses of our works



**Corrugated Packaging**

# Glimpses of our works - Corrugated packaging



Our Corrugated packaging Supplies to  
**OEMS**

**2C- Dragon Head- FORD**



Mexico

**Cross Member**



Kenya, SA, Vietnam, Indonesia and Malaysia

**2C- Dragon Block- FORD**



Mexico

**Propeller Shaft**



Kenya, SA, Vietnam, Indonesia and Malaysia

**2C- Dragon Head- FORD**



Mexico

**Dragon Block**



Mexico

# Glimpses of our works



**Wooden Packaging**

# Glimpses of our works - Wooden packaging



Our Wooden packaging Supplies to

**OEMs**

**FORD -Car- BIW Panels**



Vietnam and Thailand

**FORD- BIW Panels- Door**



Vietnam and Thailand

**Daimler- HDT Engine- 2 PQ**



Kenya, SA, Vietnam, and Indonesia

**Daimler- Front Axle- 3 PQ**



Kenya, SA, Vietnam, and Indonesia

**Daimler- Rear Axle- 2 PQ**



Kenya, SA, Vietnam, and Indonesia

**Daimler- HDT Engine**



Kenya, SA, Vietnam, and Indonesia

# Glimpses of our works



**Plastic Packaging  
Materials**

# Glimpses of our works - Plastic packaging



Our Plastic packaging Supplies to

**OEMS**

**FSC- FORD**



**ABS TRAY- FORD**



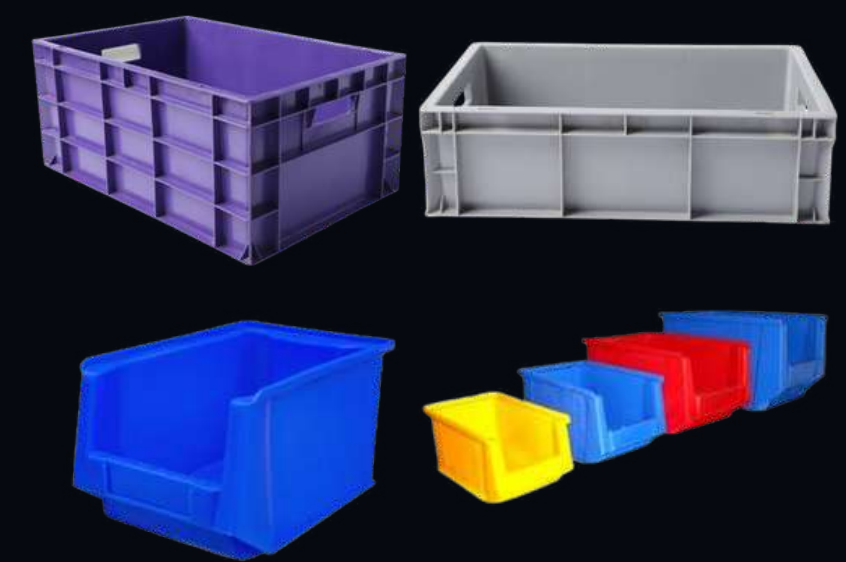
**Thermo Forming Tray**



**Muffler Trolley with PP Parition**



**Plastic Bins**



**Daimler- FSC with Metal Base Pallet**





# Glimpses of our works - Plastic packaging



Our Plastic packaging Supplies to

**OEMS**

**FLC Packaging- China**



**FLC Packaging - Europe**



**FLC Packaging - Europe**



**FORD- Panther Saddle RSR Mold**



# Glimpses of our works



**Our Trading Materials**

# Glimpses of our works - Packaging Materials Trading



Our packaging materials Supplies to  
**Customers**

**FLC & FSC Import from China & Europe**



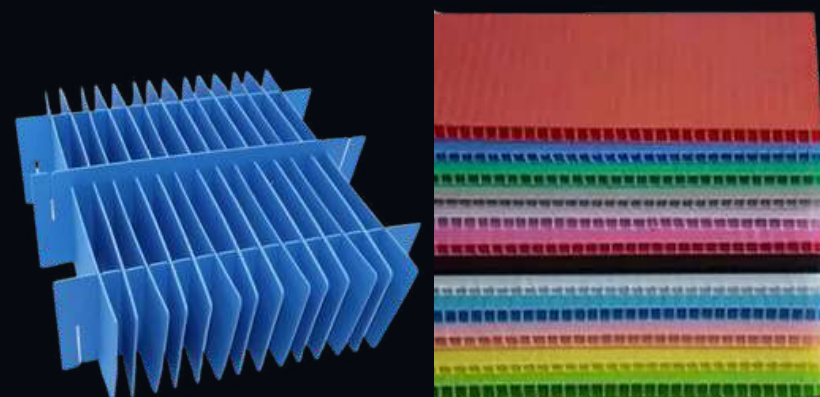
**VCI & Rust Protection**



**Foam Sheets/Roll**



**PP Sheet & Partitions**



**Bubble Rolls**



**Misc. Materials**



# Glimpses of our works



**3PL Services  
(Complete Packaging)**

# Glimpses of our works - 3PL services

## Our Complete - E2E Packaging Process



**Our 3PL services to**

**FORD  
(E2E- Parts picking to containerization)**

Including manpower, packaging materials, Inventory and warehousing, packaging and lashing materials.



Ford Gujarat



Ford Argentina and Mexico

# Glimpses of our works



## **Annual Maintenance Services**

# Glimpses of our works - AMC services



**Our AMC  
services to  
  
FORD  
&  
DAIMLER**

## Annual Maintenance Contract Services



# Glimpses of our works



**IT Solutions  
(Track and Trace)**



# Glimpses of our works - IT Solutions

Track and Trace - Cloud based solutions



## The Product and how it's fixed? (Bosch Product)



## The Applications:



Returnable asset tracking



Fixed asset tracking



Worker tracking in factory



Visitor management



Yard Management



## The Capabilities



Indoor positional accuracy to 1 Metre



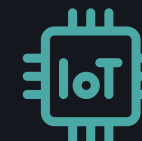
Long battery upto 2 years



Contact less technology for tracking



Cloud/on-prem option available



Highly Scalable IOT platform

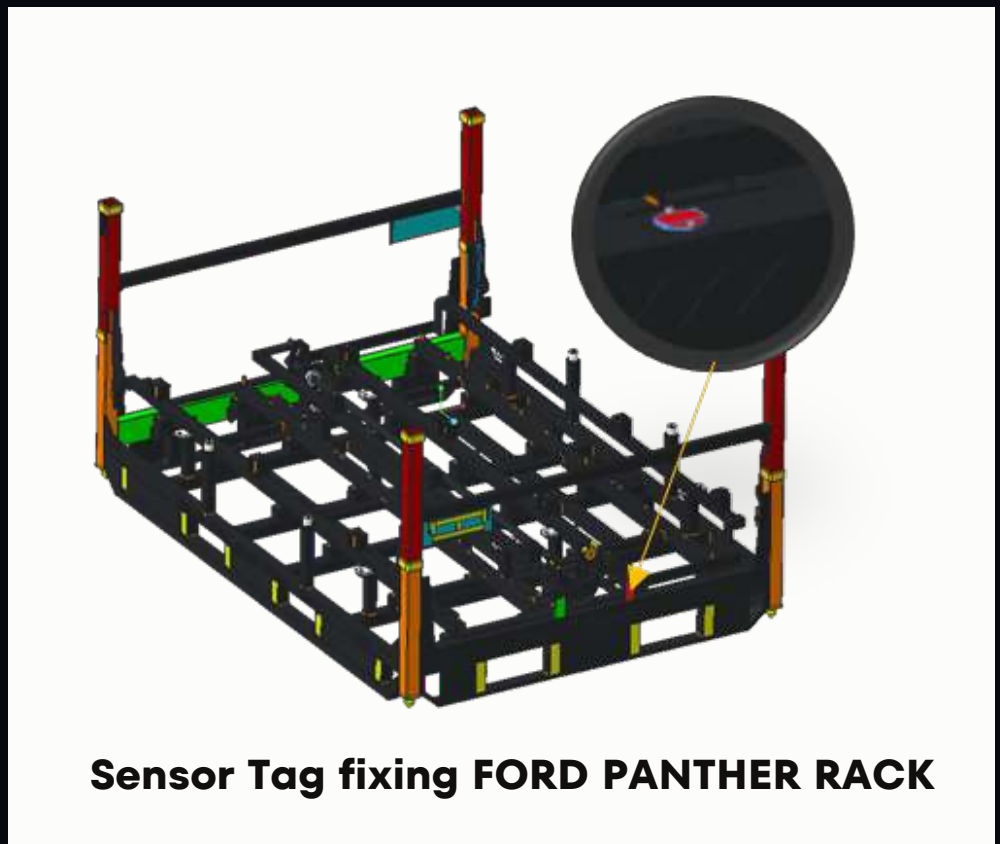


IP67 grade protection for tags

# Glimpses of our works - Track and Trace

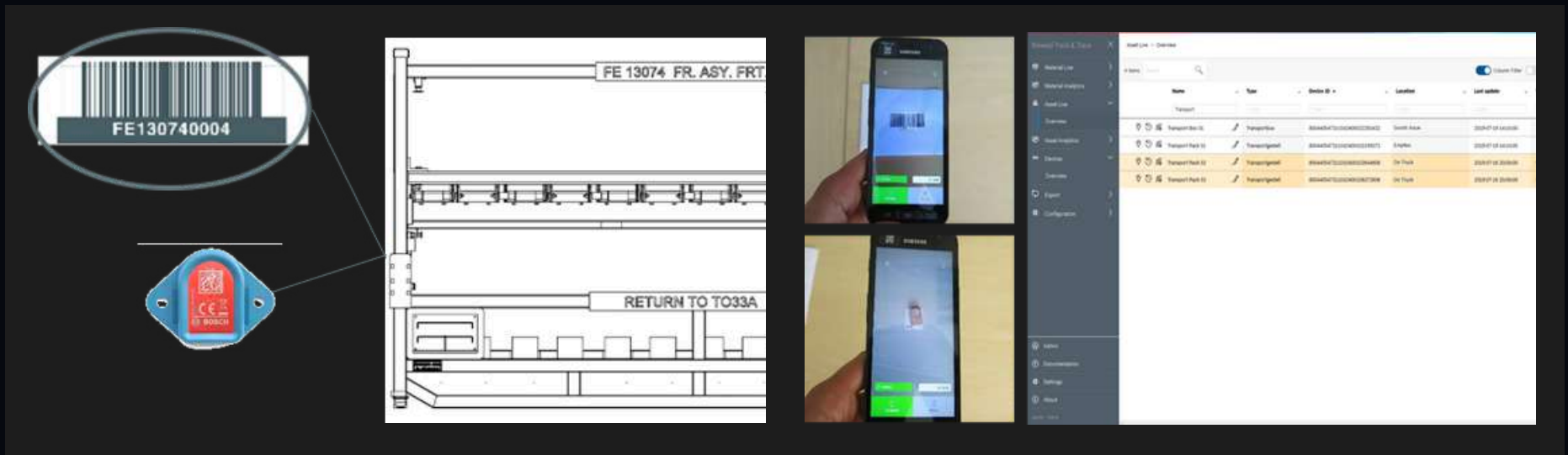
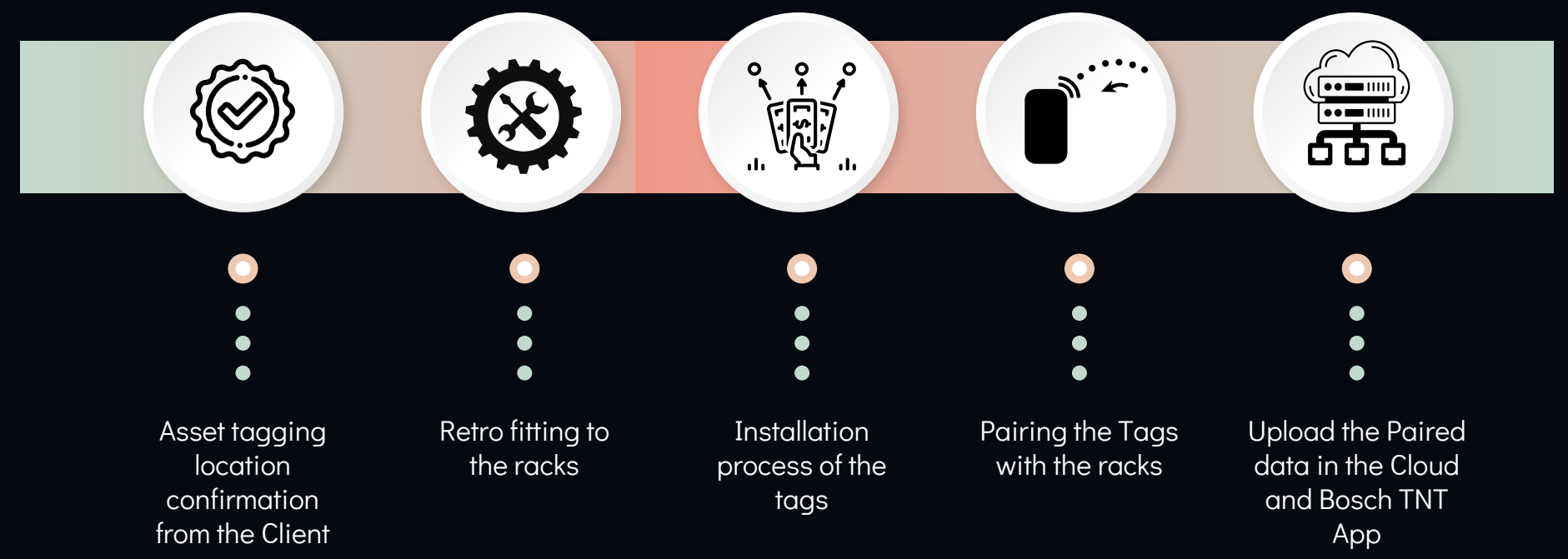


**BLE Signal Transmitting Sensor Tag  
(A Product of BOSCH)**



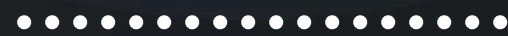
**Sensor Tag fixing FORD PANTHER RACK**

## Installation Process



THAT'S A  
**WRAP**

THANK YOU!





# **Thank you for your valuable time and support :)**

We express our heartfelt gratitude for the privilege of acquainting ourselves, an opportunity graciously extended by each of you. The honor and delight of meeting you in person have been immeasurable. I reiterate my gratitude for your valuable time and unwavering support.

**-Selvam Sridharan**

# Get in touch with us!!



## **Mr. Selvam Sridharan**

Chief Executive Officer/ Chief Mentor

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Thank you!